

# MED EXEC HIGHLIGHTS

From your Delta Health Med Exec - Nov 2021



## This Month's Meetings

- ◆ **Outpt Medicine & OB/Peds**  
Wed Nov 3 at 7:30 am - Room B
- ◆ **CRNA Anesthesia**  
Fri Nov 5 at 7:00 am - Room B
- ◆ **Tumor Board**  
Tue Nov 9 at 7:30 am - Mesa Lakes
- ◆ **Board of Directors**  
Mon Nov 15 at 5:30 via ZOOM

### Med Staff Annual Meeting

Tue Nov 16 - Dinner at 6:00 pm  
Meeting to follow at 6:30 pm  
Mesa Lakes / Crag Crest

- ◆ **NO Grand Rounds this month**  
due to the med staff meeting the night before.
- ◆ **Medical Provider Wellness**  
Wed Nov 24 at 7:00 am - Room A



Thu Nov 25th

- ◆ **Trauma / ER Committee**  
Trauma at 7am / ER to follow  
Tue Nov 30 - Mesa Lakes

A graphic with colorful autumn leaves on a light blue background. Overlaid text reads: "THE TREES ARE ABOUT TO SHOW US HOW LOVELY IT IS TO LET THINGS GO."

## 2021 had roller skates on!

We rebranded. We managed to hang on through new COVID activity and information. We embarked on a new financial course for Delta Health. We are working on adding new services to our hospital clinics.

Come be part of our **Annual Medical Staff** discussion on Nov 16th to get updated on what Delta Health is up to!

Our last Medical Staff meeting of the year will be held in the Mesa Lakes / Crag Crest classrooms on **Tue Nov 16th**. Dinner will be served at 6 p.m. Meeting will follow at 6:30 p.m.

Except for Tumor Board and the Med Exec committee, there are no scheduled medical staff committee meetings in December.

Save the date! Let's gather and give thanks for being part of an amazing team of medical staff professionals!

## Delta Health Administrative Update

Larry Vincent, CFO said we have seen **financial improvement** in the last couple of months from the initiatives we have engaged in to help our financial position. We saw only a small loss in August and September and we believe our position is turning around. See September's financial report on the next page.

We are exploring the idea of **refinancing** our bond debt to save on interest. We currently pay 5.75%, but hope to lower that to 2.75% - 3.00%.

The hospital has applied for a couple of the new COVID grants. We are awaiting an answer on our application for the **Rural Healthcare Grant** Track One and Provider Relief Funds.

Matt Heyn, CEO said that we may still have a chance at achieving **Sole Community Hospital status**. The hospital is working with a team of lobbyists to assist in our efforts.

Administration is exploring the **possibility of a 0.9% sales tax initiative** on the May 2022 ballot. The hospital is working with a public relations firm who will do some polling in the community regarding the community's receptivity to this idea.

**COVID testing for unvaccinated staff** begins Nov 1st.

Thank you all for respecting work rules and each other as we continue to move through the pandemic.

## **Delta Health Finances**

September 2021 financials resulted in a net loss from ops of (\$103,739).

YTD our net income (loss) is (\$3,756,145).

Medicare/Medicaid as a % for the month of Sept was 73.1%.

### **VOLUME**

Admissions for the month were 97 Sept's patient days were 520

Average length of stay was 5.42  
Average daily census was 17.3

Clinic visits for Sept were 4,640 for a YTD total of 42,876.

### **REVENUE**

Hospital gross revenue for Sept was \$16,931,495. Deductions from revenue were more than budget by \$1,237K. Net revenue % for Sept was 37.80%.

### **EXPENSES**

Total operating expenses in Sept were less than budget by \$333K. Salaries, wages, and benefits were \$455K less than budget. Group health expense was \$139K less than budget.

### **STATISTICS**

**Sep**

**YTD**

Births	4	105
Surgeries	192	1,696
Scopes	92	1,041
ED Visits	1,255	9,734
Clinic Visits	4,640	42,876
Home Health Visits	959	11,114
PT/OT/Speech	4,775	45,400
Laboratory	17,266	156,881
X-Ray, Ultrasound	1,937	16,536
CT/MRI	979	8,025
Cardiac Rehab	249	2,249
Cardiopulmonary	716	6,576
Infusion Proc	902	7,393

Any problem, big or small, within a family, always seems to start with bad communication. Someone isn't listening.

**Actress, Emma Thompson**

Communication is at the very core of human interaction. Without effective communication, we would all be living in our own worlds, without any movement toward shared goals and objectives. There would be no forward progress, no advancement. Communication involves not only effectively stating our needs, our feelings, and our intentions, but also hearing and understanding the other person's intent and desires.

Communication is a theme we discuss often in the Medical Provider Wellness meetings. One of our stated goals is to move toward more open, transparent, and effective communication in our organization as a whole and within individual departments and groups. We want to hear, and really understand, what others in the organization are saying to us, and we wish to have the same consideration in return. Ineffective communication is an issue in any large organization, but with specific intention, we can all work together to improve communication and effectively state our needs and desires.

One of our Medical Provider Wellness committee members recently experienced a wonderful example of effective communication and one person's desire to really understand a problem, and suggest solutions that effectively solved the other person's problem. We give a shout out to Kevin Fischer who, when the committee member asked specifics about available echocardiographic testing, he not only came to discuss the issue in person, but also discussed how he was going to improve the service by working on ways to improve the skill levels of the technicians who would be performing the exams. The committee member left that meeting feeling like Kevin had truly understood their questions and concerns and had addressed them in a most sincere and intentional way. Kevin showed his heartfelt desire to understand the issue and address it in an efficient way and that, my friends, is how good communication happens.

Thank you, Kevin. You are a great example of how effective communication is done!

**Amanda Lovette, MD, FAAP Pediatrician  
Medical Provider Wellness Committee Member**

